

# Tropilite Foods (Davars) improves visibility with SAP® Business One



## Before: Challenges and Opportunities

- Tropilite Foods Pvt. Ltd. In into manufacturing of Food ingredients, Dairy, Frozen Food, Emulsifiers and Stabilizers for Milk, Cream and sauces.
- The company's existing software was having limited ability to track Enquiry, Production, Inventory, Distribution, Accounting control and Real time visibility of operations.
- Inventory, Production, Warehousing, were being tracked manually, which made reporting challenging.
- The company lacked abilities for reporting and Overall Controllability.

## Why SAP and Cogniscient Business Solutions

- SAP Business One provided an integrated system to track orders and manage stock replenishment and warehousing along with the Production with predefined BOMs.
- As an integrated platform it assisted in connecting all departments in one system.
- Cogniscient Business Solutions identified customer needs and developed solutions to bring visibility to management to take timely decisions and keep ahead of competition.

## After: Value-Driven Results

- Ability to control the accounting functions.
- Visibility of available stocks and tracking all the stores / warehouses.
- Managing the payments from vendors and customers on timely basis.
- Increased management visibility is helping with better decision making.

“SAP Business One helped us in Customer Satisfaction and **keep ahead of competition**. Proper Inventory tracking, Flavour Management, Distribution and Financials help us in managing the entire operations.”

Mr. Manoj Khetan, IT Head, Tropilite Foods Pvt. Ltd.

**50%**

Uplift in revenue due to real time visibility and control

**40%**

Enhanced control on resource utilization

Featured Partner



**Tropilite Foods Pvt. Ltd.**  
Davar Campus,  
Tansen Road  
Industrial Estate,  
Gwalior.

**Industry**  
Dairy,  
Food &  
Beverages.

**Products and Services**  
Dairy, Frozen Food, Bakery  
and Emulsifiers.

**Employees**  
200+

**Revenue**  
300+ Crores

**Featured Solutions**  
SAP Business One

THE BEST RUN

