

Allround India improves visibility with SAP® Business One



Before: Challenges and Opportunities

- Allround is into Production of Allround processing equipment, complete lines as well as single machines. Allround India is a subsidiary of Allround Holland where we have about 50 people working.
- The company's existing software was having limited ability to track customer feedback, Inventory Tracking, Accounting control and Real time visibility of operations and Manufacturing.
- Inventory and Stores were being tracked manually, which made reporting challenging.
- The company lacked abilities for management and Overall Controllability.

Why SAP and Cogniscient Business Solutions

- SAP Business One provided an integrated system to track orders, manage stock replenishment, warehousing and Entire manufacturing process.
- As an integrated platform it assisted in connecting all departments in one system.
- Cogniscient Business Solutions identified customer needs and developed solutions to bring visibility to management to take timely decisions and keep ahead of competition.

After: Value-Driven Results

- Ability to control the accounting functions.
- Visibility of available stocks and tracking all the stores / warehouses.
- Managing the payments from vendors and customers on timely basis.
- Increased management visibility is helping with better decision making.

“SAP Business One helped us **keep ahead of competition** and keep a check for the Stock availability. Proper management of Financials help us in managing the entire operations.”

Mr. Kulrakesh Mehta. Purchase Head, Allround India.

40%

Uplift in revenue due to real time visibility and control

35%

Enhanced control on resource utilization

Featured Partner



Allround India Vegetable Processing Machines Pvt. Ltd.
Shahbad-Saha Highway,
NH 444A, Ambala-133102.

Industry
Manufacturing,
Trading.

Products and Services
Machine Manufacturing

Employees
100+

Revenue
100+ Crores

Featured Solutions
SAP Business One

THE BEST RUN

